

Common Courses that Students Inquire About & Are Found on Transfer Wizard:

(*Any course offered online can be taken but you have to take a fourth course and pay the extra tuition directly to Southern Cross. Online courses are NOT recommended.) Equivalencies can be found in the transfer wizard. The wizard takes precedent over any discrepancies.

Course at Southern Cross	Term Offered (Not guaranteed)	Equivalency at UWEC	LE (if any)
BUSINESS			
ACC00145: Financial Reporting	Session I (our spring) & Session II (our fall)	ACCT 907 Upper Division Elective	
ACC00146: Management Accounting	Session II (our fall)	ACCT 314 Cost Accounting	
ACC00151: Financial Accounting	Session I (our spring)	ACCT 201 Principles of Accounting I	
ACC00152: Business Finance	Session I (our spring)	FIN 320 Principles of Finance	
ACC00153: Business Information Systems	No longer offered	IS 240 Information Systems in Business	
ACC73001: Advanced Management Accounting	Under Review	TBD	
COM00207: Communication in Organizations	Session I (our spring) & Session II (our fall)	BCOM 907 Lower Division Elective	
ECO00202: Ecological & Environmental Economics for Sustainable Development	Session I (our spring)	ECON 980 Lower Division Elective	LE K2
ECO00424: Econ Analysis	No longer offered	ECON 907 Upper Division Elective	
ECO10250: Economics for Decision Making	Session II (our fall)	ECON 980 Lower Division Elective	LE K2
FIN00115: Sec Analysis	no longer offered	FIN 322: Investments	
FIN10254:	No longer offered	FIN 321	
LAW00150: Introduction to Business Law	Session I (our spring)	MGMT 907 Lower Division Elective	
LAW00527: Corporations Law	Session I (our spring)	BSAD 305 Legal & Regulatory Environment	
MAT10251: Statistical Analysis	Session I (our spring)	MATH 246 Elementary Statistics	LE S2
MKT00075: Marketing Principles	Session II (our fall)	MKTG 330 Principles of Marketing	
MKT00102: Consumer Behavior	Offered as an online course*	MKTG 331 Buyer Behavior	
MKT00106 Marketing Research	Offered as an online course*	MKTG 334 Marketing Research	
MKT00110: Retail Marketing	No longer offered	MKTG 432 Retail management	
MKT00127: Tourism & hospitality Sales and Promotion	No longer offered	MKTG 907 Lower Division Elective	
MKT00128: Tourism & Hospitality Sales & Promotions	Session II (our fall)	MKTG 907 Upper Division Elective	
MKT00150: Global Marketing	Offered as an online course*	MKTG 335 International Marketing	
MKT00152: Sales and Promotion	No longer offered	MKTG 332 Marketing Communications & Promotion Analysis	
MKT00153: Advertising and Media Strategy	No longer offered	MKTG 332 Marketing Communications & Promotion Analysis	
MKT00204: Special Interest Tourism	Session I (our spring)	ELEC 907 Upper Division Elective	
MKT01425: Tourism in Pacific Asia	Session I (our spring)	GEOG 984 Upper Division Elective	LE K2, R2
MNG00114: Strategic Management	Session I (our spring)	MGMT 449 Strategic Management in a Global Business Environment	LE I1
MNG00301: Sports Management Principles	offered as an online course*	MGMT 907 Upper Division Elective	
MNG00307: Sports Policy	No longer offered	MGMT 907 Upper Division Elective	
MNG00311: International Human Resource	No longer offered	MGMT 907 Upper Division Elective	
MNG00313: International Management	No longer offered	MGMT 345 Managing Global Organizations	
MNG00316: Principles of International Business	No longer offered	MGMT 907 Upper Division Elective OR INTB 907 Upper Division Elective	
MNG00320: Principles & Prac human Resources	No longer offered	MGMT 349 Human Resource Management	
MNG00417: Strategy Management Tourism	No longer offered	ELEC 907 Upper Division Elective	
MNG00421: Events Management	No longer offered	MGMT 907 Upper Division Elective	

MNG00427: Entrepreneurship Tourism	No longer offered	ELEC 907 Upper Division Elective	
MNG00440: Introduction to Tourism & Hospitality	No longer offered	ELEC 907 Upper Division Elective	
MNG00441: Hospitality Services Management	Session II (our fall)	ELEC 907 Upper Division Elective	
MNG10247 Managing Organization	Session I (our spring)	MGMT 340 Organizational Behavior	
MNG10476: Professional Development for the Workplace	Session II (our fall)	BSAD 907 Lower Division Elective	
MNG10714: HR Management Expert Practitioner	No longer offered	MGMT 907 Upper Division Elective	
MNG10720: Research for Business & Tourism	Session I (our spring)	BSAD 907 Upper Division Elective	
MNG10724: Coastal & Marine Tourism	No longer offered	MGMT 907 Lower Division Elective	